



JOB TITLE: Sales Merchandiser
REPORTS TO: Sales Manager

LOCATION: Warrenton, VA
FLSA STATUS: Non-Exempt

We have a couple of quick questions for you:

- Are you an “Early Bird?”
- Would you like to get paid to work-out?

If you answered **YES** to these questions, we have the **PERFECT JOB** for you! Pepsi-Cola Bottling Company of Central Virginia is hiring full-time Merchandisers for our Warrenton, Virginia location!

JOB SUMMARY:

In this labor-intensive role, you will maintain beverage inventory levels, stock shelves, build attention-grabbing displays, keep storage rooms organized, add signage to displays, shelves, coolers and interact daily with our Pepsi customers at the various store locations.

PRINCIPAL FUNCTIONAL RESPONSIBILITIES:

- Merchandise/reset store shelving, coolers and displays with products in assigned accounts
- Rotate products in the backroom and on the shelf
- Transport products to and from backroom to shelf location
- Use equipment to transport products (e.g., U Boats, hand trucks, pallet jacks, etc.)
- Display promotional material such as signs and banners in accounts
- Keep back room stock in neat and orderly condition
- Communicate store issues to store managers and Pepsi management
- Build customer relationships at the store level
- Comply with operating procedures (e.g., scan-in/scan-out, following designated route, etc.)
- Service accounts during designated times established by management
- Deliver customer service (e.g., communication, rapport building, attentiveness to customer needs, etc.)
- Ability to operate under minimal supervision (self-managed role)
- Use handheld devices to write/input orders
- Regular, reliable, predictable attendance

ESSENTIAL QUALIFICATIONS AND SKILLS:

- 18 years of age and older
- High School Diploma or GED
- Must submit to a drug screen and background check
- Maneuver 20-45 lbs. of product repeatedly throughout the work period
- Must have car or personal transportation to access multi-store locations within assigned shift
- Valid driver's license
- Proof of insurance

Pepsi Cola Bottling Company of Central Virginia is an Equal Opportunity Employer.