



JOB TITLE: Delivery Relief Driver
REPORTS TO: Sales Supervisor

LOCATION: Weyers Cave, VA
FLSA STATUS: Exempt

JOB SNAPSHOT:

Our **Delivery Relief Driver** position fills in for Drivers who are not available for their shifts due to vacation, illness, etc. This **dynamic** job changes from day to day. This role is **capable** of covering any route discipline! **If you enjoy variety in your work week - this job is for you!**

Pay Range:

- **With a Class A CDL: \$890 per week**
- **Without a Class A CDL: \$840 per week**

WHAT YOUR WEEK WILL LOOK LIKE AS A DELIVERY RELIEF DRIVER :

- Visits stores on an established or contingency route or via active dispatch to a wide variety of customers across various geographical areas.
- Conducts specified activities per route discipline (conventional, full service and cold bottle).
- Sell bottled and canned drinks and Bag-In-A-Box syrup, cups, lids, and CO₂
- Completes several daily computer functions to include sales, checkout, reloads, offloads, load requests, ending inventory and settlements
- Obtains required signatures, store stamps, or otherwise meets other requirements in order to ensure accurate settlement of all invoices at the end of the day
- Collects money from vendors and cash customers
- Offers and executes successful promotions
- Establishes and maintains positive working relationships with primary contact at each account
- Handles urgent customer needs to meet commitments in a timely, consistent and professional manner and communicates issues to management
- Fills full-service vendors, regular service vendors, display coolers, and replaces Bag-In-A-Box, and CO₂
- Delivers, unloads, merchandises and rotates product in all accounts to PCVA and customer standards
- Services all scheduled customers by the end of the shift
- Attends sales meetings
- Takes an active role in training new Sales Teammates
- Follows all PCVA, DOT and FMCSA standards, regulations and procedures
- Assist Supervisor as time permits with projects, tasks across the territory and other duties as assigned

WHAT YOU BRING TO THE TABLE:

- High School Diploma or GED required
- Previous sales and money handling experience is preferred
- Must be a self-starter with excellent follow up skills and a strong focus on customer satisfaction
- Must have a positive attitude and be detail oriented
- Able to work at a fast pace for up to 8 to 12 hours
- With proper training and equipment, safely and regularly maneuver up to 100 pounds

Family owned and operated since 1908, Pepsi-Cola Bottling Company of Central Virginia is an equal opportunity employer.